Thomas J. Vilsack, Governor Sally J. Pederson, Lt. Governor

Mollie K. Anderson, Director Nancy L. Berggren, Chief Operating Officer

Retirement Investor's Club (RIC) Fact Sheet

- ➤ 22,902 employees are eligible to contribute
- ➤ There are 17,514 participants (including terminated employees) in the RIC plan
- ➤ There are 12,789 active contributors in the RIC plan

Human Resources Enterprise

- ➤ The overall RIC participation rate is 55.2% across all eligible employees
- > 37.5% represents the lowest participation rate of any group Legislative Branch
- > 77.0% represents the highest participation rate of any group SPOC
- Approximately \$32 million is deferred by State employees annually
- The State matches an additional \$6.5 million annually
- ➤ Total assets in the RIC program are just below \$340 million
- ➤ Average portfolio assets/participant is \$19,397
- ➤ Average portfolio assets/contributor is \$26,563
- ➤ The RIC will offer 80 funds across 7 asset classes along with Life Stage funds and a self directed brokerage account under each of the vendors.
- ➤ Of the funds that will be offered none have a Morningstar rating under 3 stars.
- ➤ The median rating of all funds rated is 4 stars
- ➤ A quarter of the funds are rated as 5 star funds
- None of the selected vendors are offering admin fees higher than .19%. No current active provider has admin fees lower than .30%.
- The average current active provider fee is .45%; the average fee for 2006 will be .12%.
- This amounts to an average reduction in admin fees paid of almost \$52/participant annually. (Assumes Avg account balance & Avg. investment allocation).

Active Provider Table

| Provider | Product Type | # of Options | Range of Total Fees |
|------------|--------------------------|--------------|---------------------|
| AIG Valic | Mutual Funds | 21 | .40% - 1.65% |
| Hartford | Annuities | 26 | .23% - 1.55% |
| ING | Mutual Funds & Annuities | 22 | .20% - 1.48% |
| Nationwide | Mutual Funds | 19 | .44% - 1.47% |